

## Scope of Courses

The courses cover each topic at a range of levels including:

- *Introductory (Level I)*
- *Intermediate (Level II)*
- *Advanced (Level II & III)*

The scope of the courses may be focused toward one or more of the following aspects:

- *technical aspects*
- *applications*
- *marketing skills and aspects*
- *risk management concepts*

The courses may incorporate a range of delivery styles including some or all of the following:

- *presentations*
- *cases*
- *quizzes, test & exams*
- *computer exercises*
- *simulations*
- *Bloomberg demos*
- *specialist presentations*
- *own-client presentations*

## Level I Courses

- *Cash Markets*
- *Derivative Markets*

- *Investment Banking Overview*
- *Product Life Cycle Overview*
- *Capital Markets Overview*
- *Introduction to the Equity Markets*
- *Introduction to the Fixed Income Markets*
- *Introduction to the FX Markets*
- *Introduction to Derivatives*
- *Introduction to Futures*
- *Introduction to Swaps*
- *Introduction to Options*

## Level II Courses

- *Fixed Income, Equities, FX, Credit & Commodities*

- *Money Market Products*
- *Bond Math & Market Risk*
- *Bond Portfolio Management*
- *Yield Curve Construction*
- *Repurchase Agreements*
- *Bond Trading Strategies*
- *Interest Rate Futures & FRAs*
- *Swap Valuation*
- *Swap Trading Strategies*
- *Asset Swaps*
- *Caps, Floors & Swaptions*
- *Int. Rate Option Valuation*
- *IR Option Risk Management*
- *Option Trading Strategies*
- *Managing Corporate IR Risk*
- *Structured IR Solutions*

- *ECM Origination Process*
- *Securities Lending*
- *Equity Futures & Swaps*
- *Equity Option Valuation*
- *EQ Option Risk Management*
- *EQ Option Trading Strategies*
- *Variance Swaps*
- *Convertible Bonds*
- *Exotic Equity Options*
- *Structured Equity Solutions*

- *FX Market Overview*
- *FX Trading*
- *Cross Currency Swaps*
- *FX Option Overview*
- *FX Option Valuation*
- *FC Option Risk Management*
- *FX Option Trading Strategies*
- *Exotic FX Options*
- *Structured FX Solutions*

- *Credit Default Swaps*
- *TRS & Spread Products*
- *Credit Linked Notes*
- *Credit Trading Strategies*
- *CDOs*
- *Structured Credit Derivatives*

- *Commodity Derivative Overview*
- *Corporate Applications*
- *Structured CM Transactions*

## Level III Courses

- *Cross Asset Class*

- *Market Risk Workshop*
- *Market Risk for Non-Market Risk Professionals*
- *Counterparty Credit Risk in Derivatives*
- *Achieving Advisory Status in Derivatives (Corporate Clients)*
- *Achieving Advisory Status in Derivatives (FI Clients)*
- *Identifying Relative Value Opportunities in the Capital Markets*